

5-Year Overview

Key figures Barry Callebaut Group

		CAGR (%) ¹	2016/17	2015/16	2014/15	2013/14	2012/13
Consolidated Income Statement							
Sales volume	Tonnes	5.7%	1,914,311	1,834,224	1,794,782	1,716,766	1,535,662
Sales revenue	CHF m	8.6%	6,805.2	6,676.8	6,241.9	5,865.9	4,884.1
EBITDA (recurring) ²	CHF m	9.1%	620.0	539.4	540.8	531.5	438.4
Operating profit (EBIT)	CHF m	9.2%	488.2	401.7	414.8	416.2	342.9
Operating profit (EBIT) (recurring)	CHF m	8.2%	470.1	401.7	414.8	416.2	342.9
EBIT (recurring) / sales revenue	%		6.9%	6.0%	6.6%	7.1%	7.0%
EBIT per tonne (recurring) ³	CHF	2.4%	245.6	219.0	231.1	242.4	223.4
Net profit for the year	CHF m	8.0%	302.9	219.0	239.9	255.0	222.8
Net profit for the year (recurring) ⁴	CHF m	6.3%	284.8	219.0	239.9	255.0	222.8
Free cash flow ⁵	CHF m		475.6	430.9	1.2	(172.6)	59.7
Consolidated Balance Sheet							
Total assets	CHF m	5.2%	5,534.1	5,640.8	5,429.4	5,167.5	4,526.9
Net working capital ⁶	CHF m	(4.3%)	1,129.5	1,374.2	1,529.7	1,674.6	1,345.7
Non-current assets	CHF m	4.4%	2,458.2	2,301.0	2,185.5	2,175.6	2,071.9
Net debt	CHF m	(7.6%)	1,110.9	1,452.8	1,728.0	1,803.5	1,525.2
Shareholders' equity ⁷	CHF m	6.7%	2,178.7	1,956.3	1,772.8	1,790.7	1,682.5
Capital expenditure ⁸	CHF m	(0.3%)	220.4	201.0	249.2	248.8	223.5
Ratios							
Economic Value Added (EVA)*	CHF m		119.4	52.5	65.6	84.5	79.0
Return on invested capital (ROIC)* ⁹	%		11.5%	9.5%	9.8%	10.5%	10.9%
Return on equity (ROE)*	%		13.1%	11.2%	13.5%	14.7%	15.4%
Debt to equity ratio ¹⁰	%		51.0%	74.3%	97.5%	100.7%	90.6%
Solvency ratio ¹¹	%		39.4%	34.7%	32.7%	34.7%	37.2%
Interest coverage ratio* ¹²			5.1	4.0	4.1	4.5	5.6
Net debt / EBITDA*			1.8	2.7	3.2	3.4	3.5
Capital expenditure / sales revenue	%		3.2%	3.0%	4.0%	4.2%	4.6%
Shares							
Share price at fiscal year-end	CHF	12.0%	1,380	1,264	1,061	1,125	876
EBIT (recurring) per share ¹³	CHF	7.0%	85.7	73.2	75.6	75.9	65.5
Basic earnings (recurring) per share ¹⁴	CHF	4.2%	51.9	39.5	43.2	46.0	44.0
Cash earnings per share ¹⁵	CHF		86.7	78.6	0.2	(31.4)	10.9
Payout per share ¹⁶	CHF	8.4%	20.0	15.5	14.5	15.5	14.5
Payout ratio	%	0.8%	36%	39%	33%	33%	35%
Price-earnings ratio at year-end ¹⁷		7.6%	26.6	32.0	24.6	24.5	19.9
Market capitalization at year-end	CHF m	12.0%	7,574.6	6,937.9	5,823.7	6,175.0	4,805.5
Number of shares issued			5,488,858	5,488,858	5,488,858	5,488,858	5,488,858
Total payout to shareholders	CHF m	1.5%	85.1	79.6	85.1	79.6	80.1
Other							
Employees		5.0%	10,528	9,898	9,430	9,319	8,658
Beans processed	Tonnes	8.4%	925,544	898,135	925,856	940,621	671,183
Chocolate & compound production	Tonnes	4.5%	1,437,082	1,383,186	1,287,461	1,254,241	1,207,025

* Ratio calculated on recurring figures.

1 Compound annual growth rate for the 5-year period.

2 EBIT + depreciation of property, plant and equipment + amortization of intangibles (all from continuing operations).

3 EBIT (recurring) / sales volume.

4 Incl. non-controlling interest.

5 Net cash flow from operating activities./Net cash flow from investing activities (adjusted for acquisitions / disposals of subsidiaries).

6 Includes current assets, liabilities and provisions related to commercial activities.

7 Total equity attributable to the shareholders of the parent company.

8 Capital expenditure for property, plant and equipment and intangible assets.

9 EBIT (recurring) x (1 - effective tax rate) / average capital employed.

10 Net debt / shareholders equity.

11 Total equity attributable to the shareholders of the parent company / total assets.

12 EBITDA (recurring) / net finance costs.

13 EBIT (recurring) / basic shares outstanding.

14 Based on the net profit (recurring) attributable to the shareholders of the parent company / basic shares outstanding.

15 Free cash flow / basic shares outstanding.

16 2016/17 dividend proposal to be paid partly out of retained earnings and partly in form of a capital reduction through par value repayment as to be proposed by the Board of Directors to the Annual General Meeting of shareholders. 2015/16: dividend paid through capital reserves and capital reduction. 2014/15: dividend totally paid out of paid-in capital reserves.

17 Share price at year-end / basic earnings per share.