

# NEWS RELEASE

Ad hoc announcement pursuant to Art. 53 LR

## Barry Callebaut Group – Half-Year Results, Fiscal Year 2025/26

### Sequential volume improvement and strong cash generation, with compelling need to Focus for Growth

- **Barry Callebaut has a strong market position and deep expertise, yet action is required to drive sustained profitable growth and reinvigorate the organization:**
  - **Behind a reduced set of priorities to stabilize fundamentals and further step-up service levels and quality**
  - **Focus for Growth: focusing commercially, operationally and organizationally to unlock profitable growth, with full update to follow in June**
- **Significant and fast decrease in cocoa bean prices in H1 2025/26 (-61%), supportive for future chocolate market recovery**
- **Group sales volume improved sequentially in Q2 to -3.6% (H1: -6.9%), ahead of the market and driven by a return to growth in AMEA and Latin America**
- **Operating profit (EBIT) recurring<sup>1</sup> -4.2%, as strong cocoa profitability was more than offset by the impact of volume decreases, supply disruption and a competitive overcapacity market, with temporary Gourmet pressure from a long position in a declining market**
- **Profit before tax recurring<sup>1</sup> (+1.3%) and Net profit recurring<sup>1</sup> (+66.1%) increased as a result of lower finance costs and income tax expenses**
- **Strong free cash flow generation of CHF 801.8 million despite peak harvest season, driving solid deleverage progress to 3.9x Net Debt/EBITDA recurring<sup>1</sup> (vs. 6.5x leverage in H1 2024/25)**
- **Updating FY 2025/26 outlook, focusing on volume and leverage while taking short-term action to protect market share and support growth:**
  - **Increasing volume outlook to expect a -1% to -3% volume decrease, with a return to positive growth in the second half**
  - **On profitability, expect mid-teens decrease in EBIT recurring<sup>1</sup> with majority of absolute EBIT<sup>1</sup> decrease recovered at the Profit before tax<sup>1</sup> level. Outlook subject to potential impacts from disruption in the Middle East**
  - **Net Debt/EBITDA recurring now expected to be <3.0x**

**Zurich/Switzerland, April 16, 2026 – Hein Schumacher, CEO of the Barry Callebaut Group, commented:**

"As I reflect on my first few months at Barry Callebaut, it is clear that we have an unparalleled market position, deep expertise and fundamental growth opportunities. At the same time, we have significant work to do to reinvigorate the company after a turbulent period of industry disruption and transformation. We need to restore fundamentals, step-up service levels and empower our regional businesses. In the first half of our fiscal year, cocoa bean prices decreased, which is encouraging for future chocolate market momentum and supported strong free cash flow generation. Yet the unique speed of the market decrease combined with a competitive overcapacity market, volume declines and supply disruption impacted EBIT performance and adjusted our profitability outlook for the year as we prioritize restoring volume and leading the market back to growth. Our immediate priority is to focus - commercially, operationally and organizationally. By focusing our people on impactful initiatives and reinvesting in a customer-centric winning culture, we will stabilize fundamentals, deliver on distinct growth opportunities and ultimately unlock strong financial performance."

<sup>1</sup> Recurring in local currencies. Please refer to appendix on page 8 for the detailed recurring results reconciliation.

## Group Key Figures

for the 6-month period ended February 28,		Change in %		2026	2025
		in local currencies	in CHF		
Sales volume	Tonnes		(6.9)%	1,010,247	1,085,048
Sales revenue	CHF m	(3.7)%	(7.3)%	6,752.2	7,287.1
Gross profit	CHF m	6.8 %	2.3 %	668.9	653.8
Operating profit (EBIT)	CHF m	(1.1)%	(2.2)%	289.4	295.8
Operating profit (EBIT, recurring) <sup>2</sup>	CHF m	(4.2)%	(5.7)%	310.9	329.6
EBIT (recurring) <sup>2</sup> per tonne	CHF	2.9 %	1.3 %	307.7	303.7
Profit before income tax	CHF m	12.3 %	17.9 %	117.0	99.2
Profit before income tax (recurring) <sup>2</sup>	CHF m	1.3 %	4.2 %	138.5	133.0
Net profit for the period	CHF m	175.3 %	191.7 %	89.1	30.5
Net profit for the period (recurring) <sup>2</sup>	CHF m	66.1 %	71.6 %	108.9	63.5
Free cash flow	CHF m			801.8	(2,114.0)

Barry Callebaut Group **sales volume** decreased by -6.9% to 1,010,247 tonnes in the first six months of fiscal year 2025/26 (ended February 28, 2026). In the second quarter, volume remained impacted by negative market dynamics while improving sequentially to -3.6%, driven by a return to growth in AMEA and Latin America.

**Global Chocolate** volumes decreased by -5.1%, ahead of the declining global chocolate confectionery market according to Nielsen<sup>3</sup> (-6.5%). Volume development in Food Manufacturers (-5.4%) was impacted by negative market dynamics as customers adapted behaviors in the context of lower demand, as well as by supply disruption in North America. Volumes in Gourmet decreased by -3.4% as competitiveness was temporarily pressured by a high price list in a declining cocoa price environment as well as by supply disruption.

Looking at regional performance within Global Chocolate, Asia Pacific, Middle East and Africa (AMEA, +8.5%) was the strongest contributor. Volume growth in AMEA reached double-digits in the second quarter driven by market share gains in China, momentum with key customers in India and additional business secured in Australia, partly offset by market pressure in Japan and South Korea. Latin America saw slightly positive volume growth (+1.5%) with solid growth in the second quarter, supported by strong performance in Gourmet. Central and Eastern Europe (-3.6%) was impacted by lower volumes for large Food Manufacturer customers due to challenging macroeconomic conditions, while local accounts saw solid growth especially in Türkiye. Volume development in Western Europe (-4.2%) was impacted by market demand softness. North America reported a volume decrease of -12.6%, reflecting network supply disruption following the temporary closure of the St. Hyacinthe factory in Canada in the first quarter and challenging market dynamics. North America saw sequential monthly improvement as the business rebuilds inventories and meets growing customer contracts and orders.

Sales volume for **Global Cocoa** declined by -14.3% as a result of negative market demand, particularly in AMEA, as well as the prioritization of volume towards higher profitability segments. The business saw a sequential volume improvement in the second quarter to -5.2%, with early signs of market improvement.

**Sales revenue** amounted to CHF 6,752.2 million, a decrease of -3.7% in local currencies (-7.3% in CHF) as a result of lower volume. In the second quarter, year-on-year cocoa-related pricing turned negative as a result of the cost-plus pricing model Barry Callebaut uses for the majority of its business.

**Gross profit** amounted to CHF 668.9 million, up +6.8% in local currencies (+2.3% in CHF), supported by strong cocoa profitability in a more favorable margin environment.

**Operating profit (EBIT) recurring<sup>2</sup>** amounted to CHF 310.9 million, a decrease of -4.2% in local currencies (-5.7% in CHF) compared to the prior-year period. Cocoa profitability was strong, capturing a more favorable margin environment for cocoa. This was more than offset by the impact of volume decreases,

<sup>2</sup> Please refer to appendix on page 8 for the detailed recurring results reconciliation.

<sup>3</sup> Source: Nielsen volume growth excluding e-commerce – 26 countries, September 2025 - January 2026. Data subject to adjustment to match Barry Callebaut's reporting period. Nielsen data only partially reflects the out-of-home and impulse consumption.

supply disruption and a competitive overcapacity market. In particular, Gourmet margins were temporarily pressured by commercial investments related to its long position in a fast declining cocoa price environment. The decrease also reflects a reversal of financing cost pass-through, which negatively impacted EBIT but was neutral at a Net profit level.

**Recurring<sup>4</sup> EBIT per tonne** amounted to CHF 308, up +2.9% in local currencies (+1.3% in CHF). **Recurring<sup>4</sup> EBIT for Global Chocolate** was CHF 279.0 million, down -17.3% in local currencies (-18.0% in CHF) due to lower volumes, supply disruption and the intense competitive environment, particularly given a long Gourmet position in a fast declining cocoa market. **Recurring<sup>4</sup> EBIT for Global Cocoa** was CHF 89.4 million, up +111.0% in local currencies (+80.9% in CHF), supported by a more favourable margin environment. **EBIT reported** was CHF 289.4 million, compared to CHF 295.8 million in the prior-year period (-1.1% in local currencies and -2.2% in CHF). Net one-off operating expenses amounted to CHF 21.5 million.

**Profit before tax recurring<sup>4</sup>** amounted to CHF 138.5 million, an increase of +1.3% in local currencies (+4.2% in CHF). Net finance costs decreased to CHF -172.4 million compared to CHF -196.7 million in the prior-year period, mostly as a result of debt reduction with repayment of the EUR 263 million term loan in September 2025 and EUR 191 million Schuldscheindarlehen in February 2026 as well as reduction of commercial paper outstanding and bilateral facilities.

**Net profit recurring<sup>4</sup>** amounted to CHF 108.9 million, up +66.1% in local currencies (+71.6% in CHF), supported by lower income tax expenses. On a recurring basis, income tax expense decreased to CHF 29.6 million versus CHF 69.4 million in the prior-year period. This corresponds to an effective tax rate of 21.4% (prior-year period: 52.2%), which mainly resulted from a more favorable mix of profit before taxes and much lower non-tax-effective losses in some countries. **Net profit reported** was CHF 89.1 million compared to CHF 30.5 million in the prior-year period.

**Net working capital** decreased to CHF 3,198.9 million from CHF 5,900.8 million in the prior-year period. The decrease was due to the positive impact from lower cocoa bean prices on inventory value and operational actions to reduce the working capital cycle and optimize sourcing.

**Free cash flow** generation amounted to CHF 801.8 million, compared to CHF -2,114.0 million in prior-year period, despite the peak harvest and cocoa buying season due to the significant cocoa bean price related working capital decrease and operational actions to reduce the cash cycle.

**Net debt** decreased significantly to CHF 3,604.3 million, compared to CHF 6,111.6 million in the prior-year period given the impact of lower cocoa bean prices and operational actions to reduce working capital. As a result, further significant deleverage progress was achieved with Net debt / EBITDA recurring declining to 3.9x compared to 6.5x in the prior-year period. When taking into consideration the cocoa bean inventories as readily marketable inventories (RMI), adjusted<sup>5</sup> Net debt / EBITDA recurring was 2.7x.

## Borrowing Base Facility

On April 13, 2026, Barry Callebaut completed its inaugural EUR 2.0 billion sustainability-linked borrowing base facility, marking an important milestone in the diversification of its funding sources and the alignment of its financing strategy with its sustainability objectives. The facility comprises a total of EUR 1.6 billion of committed financing, consisting of: a EUR 1.2 billion Tranche A with a tenor of three years; a EUR 0.4 billion Tranche B with a tenor of one year; and an uncommitted Tranche C of EUR 0.4 billion providing additional short-term flexibility. The facility has a revolving character, with a borrowing base linked to the Group's underlying inventory asset base and is available subject to customary conditions for this type of facility. The facility has been structured by Rabobank acting as sole coordinator along with DBS Bank, ING Bank, Société Générale and UBS Switzerland acting as Bookrunning Mandated Lead Arrangers.

<sup>4</sup> Please refer to appendix on page 8 for the detailed recurring results reconciliation.

<sup>5</sup> Net debt adjusted for cocoa bean inventories regarded by the Group as readily marketable inventories (February 2026: CHF 1,077.6 million; February 2025: CHF 3,192.5 million).

## Focus for Growth

Following a turbulent period of industry disruption and transformation at Barry Callebaut, action is required to drive sustained profitable growth and reinvigorate the organization behind a reduced set of priorities to stabilize fundamentals and further step-up service levels and quality. To achieve this, there is a compelling need for focus:

- **Focus Commercial** on distinct growth opportunities, prioritizing key markets and segments. Scaling select margin accretive Specialties globally and reintroducing a clear Gourmet brand proposition
- **Focus Operational** on restoring fundamentals. Aligning growth capacity with evolving customer needs, restoring service levels and enhancing core processes & data visibility
- **Focus Organizational** on the most impactful initiatives and restore a customer-centric winning culture. Moving to a smaller, more commercially focused leadership team, to empower regional decision-making and support the attraction and retention of key talent. In parallel, taken action to enhance global customer account alignment under direct CEO oversight to drive stronger regional execution and accelerate the deployment of innovation

By driving focus, restoring fundamentals and taking a customer-centric approach, this will enable Barry Callebaut to return to sustained volume and market share growth and ultimately unlock strong financial performance. A full update on the Focus for Growth plan will be shared in June.

## Guidance

Barry Callebaut updated its outlook for fiscal year 2025/26, focusing on volume and leverage while taking short-term action to protect market share and support growth:

- Group **volume** is now expected to decrease between -1% and -3%, with a return to positive growth in the second half.
- On **profitability**, the Group expects a mid-teens decrease in EBIT recurring in local currencies with the majority of the absolute decrease recovered at the level of Profit before tax recurring in local currencies. In the context of significantly lower cocoa bean prices, the Group is taking short-term action to protect market share and prioritize growth, including in Gourmet following temporary long positions as well as interventions to prioritize service level improvement. In the second half, cocoa profits are also expected to normalize. Profitability outlook is subject to potential impacts from disruption in the Middle East.
- **Deleverage** progress is expected to continue with a plan to reach <3.0x Net debt / EBITDA recurring, with a working cocoa bean price assumption of around GBP 3,000.

More detailed financial information can be found in the "[Half-Year Results 2025/26 Report](#)".

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**Investor & Analyst Conference of the Barry Callebaut Group:**

Date: Thursday, April 16, 2026, at 09.00 CEST

This will be an audio conference call hosted by Hein Schumacher, CEO, and Peter Vanneste, CFO, which can also be followed via telephone or webcast. Dial-in and access details can be found [here](#).

**Financial Calendar for Fiscal Year 2025/26 (September 1, 2025, to August 31, 2026):**

9-Month Key Sales Figures 2025/26	July 9, 2026
Full-Year Results 2025/26	November 4, 2026
Annual General Meeting 2025/26	December 9, 2026

**About Barry Callebaut Group** ([www.barry-callebaut.com](http://www.barry-callebaut.com)):

*With annual sales of about CHF 14.8 billion in fiscal year 2024/25, the Zurich-based Barry Callebaut Group is the world's leading solutions provider of high-quality chocolate experiences across the full spectrum of chocolate, cocoa, cacao coatings and non-cocoa alternatives – from sourcing and processing cocoa beans to crafting premium chocolates, fillings and decorations. The Group operates more than 60 production facilities worldwide and employs a diverse, committed workforce of over 13,000 people. Barry Callebaut serves as a trusted partner for the entire food industry, from large-scale food manufacturers to artisanal and professional users such as chocolatiers, pastry chefs, bakers, hotels, restaurants and caterers with Callebaut® as its main global brand. The Barry Callebaut Group is dedicated to making sustainable chocolate the norm – helping secure the future of cocoa and improving the livelihoods of cocoa farmers. It supports the [Cocoa Horizons Foundation](#) in its goal to shape a sustainable cocoa and chocolate future.*

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Contact for the media:

Taryn Ridley  
 VP Corporate Communication and Public Affairs  
 Barry Callebaut AG  
 Phone: + 41 79 459 44 98  
[media@barry-callebaut.com](mailto:media@barry-callebaut.com)

for investors and financial analysts:

Sophie Lang  
 Head of Investor Relations  
 Barry Callebaut AG  
 Phone: +41 79 275 83 95  
[investorrelations@barry-callebaut.com](mailto:investorrelations@barry-callebaut.com)

**Group Key Figures<sup>6</sup>**

for the 6-month period ended February 28,		Change in %		2026	2025
		in local currencies	in CHF		
<b>Consolidated Income Statement</b>					
Sales volume	Tonnes		(6.9)%	1,010,247	1,085,048
Sales revenue	CHF m	(3.7)%	(7.3)%	6,752.2	7,287.1
Gross profit	CHF m	6.8 %	2.3 %	668.9	653.8
EBITDA	CHF m	1.3 %	(0.9)%	413.8	417.8
EBITDA (recurring) <sup>7</sup>	CHF m	(1.1)%	(3.6)%	435.3	451.6
Operating profit (EBIT)	CHF m	(1.1)%	(2.2)%	289.4	295.8
Operating profit (EBIT, recurring) <sup>7</sup>	CHF m	(4.2)%	(5.7)%	310.9	329.6
EBIT (recurring) <sup>7</sup> per tonne	CHF	2.9 %	1.3 %	307.7	303.7
Profit before income tax	CHF m	12.3 %	17.9 %	117.0	99.2
Profit before income tax (recurring) <sup>7</sup>	CHF m	31.0 %	36.5 %	138.5	133.0
Net profit for the period	CHF m	175.3 %	191.7 %	89.1	30.5
Net profit for the period (recurring) <sup>7</sup>	CHF m	66.1 %	71.6 %	108.9	63.5
Free cash flow	CHF m			801.8	(2,114.0)

<sup>6</sup> Financial performance measures, not defined by IFRS, are defined in the Annual Report 2024/25 on page 138.

<sup>7</sup> Please refer to appendix on page 8 for the detailed recurring results reconciliation.

**Key Figures by Segment / Product Group / Sales Group**

for the 6-month period ended February 28,		Change in %		2026	2025 <sup>8</sup>
		in local currencies	in CHF		
<b>By Segment</b>					
<b>Global Chocolate</b>					
Sales volume	Tonnes		(5.1)%	826,926	871,215
Sales revenue	CHF m	(0.4)%	(5.2)%	4,623.7	4,879.0
EBITDA	CHF m	(11.7)%	(13.0)%	359.7	413.4
EBITDA recurring <sup>9</sup>	CHF m	(12.9)%	(14.5)%	362.6	424.1
Operating profit (EBIT)	CHF m	(15.8)%	(16.2)%	276.1	329.4
Operating profit (EBIT, recurring) <sup>9</sup>	CHF m	(17.3)%	(18.0)%	279.0	340.1
<b>Global Cocoa</b>					
Sales volume	Tonnes		(14.3)%	183,321	213,833
Sales revenue	CHF m	(10.4)%	(11.6)%	2,128.5	2,408.1
EBITDA	CHF m	49.1 %	31.5 %	120.0	91.2
EBITDA recurring <sup>9</sup>	CHF m	69.5 %	49.9 %	128.6	85.8
Operating profit (EBIT)	CHF m	73.2 %	47.5 %	80.8	54.8
Operating profit (EBIT, recurring) <sup>9</sup>	CHF m	111.0 %	80.9 %	89.4	49.4
<b>By Product Group</b>					
<b>Sales volume</b>	<b>Tonnes</b>			<b>1,010,247</b>	<b>1,085,048</b>
Cocoa Products	Tonnes		(14.3)%	183,321	213,833
Food Manufacturers	Tonnes		(5.4)%	678,371	717,465
Gourmet	Tonnes		(3.4)%	148,555	153,750
<b>Sales revenue</b>	<b>CHF m</b>			<b>6,752.2</b>	<b>7,287.1</b>
Cocoa Products	CHF m	(10.4)%	(11.6)%	2,128.5	2,408.1
Food Manufacturers	CHF m	(0.4)%	(5.1)%	3,616.4	3,809.5
Gourmet	CHF m	(0.1)%	(5.8)%	1,007.3	1,069.5
<b>By Sales Group</b>					
<b>Sales volume</b>					
Western Europe	Tonnes		(4.2)%	327,530	341,733
Central and Eastern Europe	Tonnes		(3.6)%	136,953	142,071
North America	Tonnes		(12.6)%	230,549	263,728
Latin America	Tonnes		1.5 %	33,135	32,651
Asia Pacific, Middle East and Africa	Tonnes		8.5 %	98,759	91,032
<b>Global Chocolate</b>	<b>Tonnes</b>		<b>(5.1)%</b>	<b>826,926</b>	<b>871,215</b>
<b>Global Cocoa</b>	<b>Tonnes</b>		<b>(14.3)%</b>	<b>183,321</b>	<b>213,833</b>
<b>Sales revenue</b>					
Western Europe	CHF m	(5.0)%	(6.1)%	1,899.8	2,022.5
Central and Eastern Europe	CHF m	(7.0)%	(11.5)%	804.1	908.2
North America	CHF m	7.1 %	(2.2)%	1,358.0	1,388.9
Latin America	CHF m	24.8 %	21.0 %	155.6	128.6
Asia Pacific, Middle East and Africa	CHF m	3.6 %	(5.7)%	406.2	430.8
<b>Global Chocolate</b>	<b>CHF m</b>	<b>(0.4)%</b>	<b>(5.2)%</b>	<b>4,623.7</b>	<b>4,879.0</b>
<b>Global Cocoa</b>	<b>CHF m</b>	<b>(10.4)%</b>	<b>(11.6)%</b>	<b>2,128.5</b>	<b>2,408.1</b>

<sup>8</sup> Certain customers have been shifted to a different product group to better serve them. The minor reallocation represented less than 1% of the total volume and sales revenue in fiscal year 2024/25.

<sup>9</sup> Please refer to appendix on page 8 for the detailed recurring results reconciliation.

## Appendix: Recurring results reconciliation

The reconciliation of non-recurring items of the first six months of the fiscal year 2025/26 and their impact on the Group's Key Alternative Performance Measures can be found in the table below. Non-recurring items of the comparative six-month period can be found in the Half-Year Report 2024/25.

for the 6-month period ended February 28, 2026				
in CHF million		<b>Global Chocolate</b>	<b>Global Cocoa</b>	<b>Group (incl. Corporate and other)</b>
<b>EBITDA</b>		<b>359.7</b>	<b>120.0</b>	<b>413.8</b>
Non-recurring items <sup>10</sup>		2.9	8.6	21.5
<b>EBITDA (recurring)</b>		<b>362.6</b>	<b>128.6</b>	<b>435.3</b>
<b>Operating profit (EBIT)</b>		<b>276.1</b>	<b>80.8</b>	<b>289.4</b>
Non-recurring items <sup>10</sup>		2.9	8.6	21.5
<b>Operating profit (EBIT, recurring)</b>		<b>279.0</b>	<b>89.4</b>	<b>310.9</b>
<b>Net profit for the period</b>				<b>89.1</b>
Non-recurring items including interest and tax				19.8
Non-recurring items before interest and tax <sup>10</sup>				21.5
Tax effect on non-recurring items				(1.7)
<b>Net profit for the period (recurring)</b>				<b>108.9</b>

## Appendix: Price developments of key raw materials

During the first six months of fiscal year 2025/26, terminal market<sup>11</sup> prices for **cocoa** beans declined as a second consecutive Cocoa surplus continued to materialize. On average, cocoa bean prices decreased by -42% versus the prior-year period and closed the period at GBP 2,057, -61% below the level at the start of the fiscal year. The period saw good main crop arrivals in West Africa, alongside improved prospects for the mid-crop, and sustained pressure on Cocoa grinding in Q4 of the calendar year, thus continuing to replenish global stocks to more healthy levels.

Global **sugar** prices averaged -22% lower than the same period in the prior-year period driven by improving supply in key regions, whilst demand remained stable. In Europe, sugar prices declined -13% despite reduced plantings, reflecting higher than expected yields for the 2025/26 campaign and lower prices in the world market.

**Dairy** prices declined by -16% compared to the previous year. The decrease is mainly due to low energy and feed costs, favorable weather conditions and the absence of further cow diseases that supported a broad increase in global milk production. This led to an oversupplied dairy market against relatively stable demand throughout the period.

<sup>10</sup> Please refer to Note 3 of the Consolidated Interim Financial statements for more details.

<sup>11</sup> Source: London terminal market prices for 2nd position, September 2025 to February 2026. Terminal market prices exclude Living Income Differential (LID) and country differentials.