

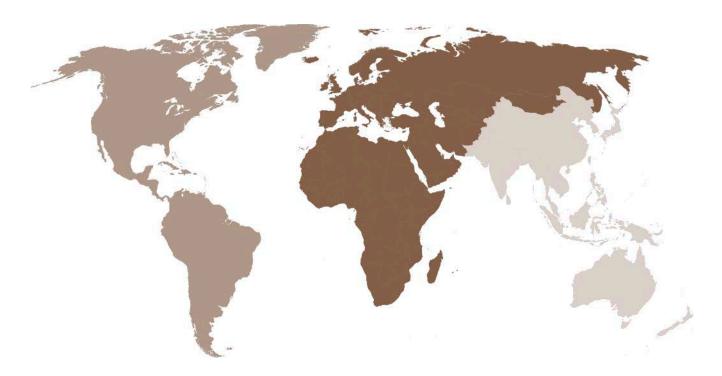
# HALF-YEAR RESULTS



In times of evolving consumer preferences, we create chocolate happiness, one joyous moment at a time.

# Half-Year Results 2021/22 in brief

- Sales volume up +8.7%, with outstanding chocolate performance (+9.9%)
- Sales revenue of CHF 4.0 billion, up +16.5% in local currencies (+15.8% in CHF)
- Operating profit (EBIT) recurring of CHF 318.1 million, up +8.0% in local currencies (+7.2% in CHF), EBIT reported up +12.3% in local currencies (+11.5% in CHF)
- Net profit recurring of CHF 212.1 million, up +3.6% in local currencies (+3.1% in CHF), Net profit reported up +9.7% in local currencies (+9.3% in CHF)
- Continued good cash generation with adjusted Free cash flow<sup>2</sup> of CHF 167.0 million
- Confident of delivering on mid-term guidance<sup>3</sup>



	EMEA	Americas	Asia Pacific	Global Cocoa
Volume growth vs. prior year in tonnes	+11.6%	+6.3%	+13.7%	+4.0%
EBIT growth vs. prior year in local currencies	+10.5%	14.0%1	+7.9%	-16.5% <sup>1</sup>

Operating profit (EBIT) recurring at Group level excluded CHF +12.8 million and Net profit for the period recurring excluded CHF +12.7 million for the recovery of indirect tax credits for prior fiscal periods related to a recent decision by the Brazilian Supreme Court applicable to all taxpayers. The effect is split as follows on regional level: EBIT recurring in Region Americas excluded CHF +2.4 million and in Global Cocoa excluded CHF +10.4 million.

Free cash flow adjusted for the cash flow impact of cocoa bean inventories regarded by the Group as readily marketable inventories (RMI).

On average for the 3-year period 2020/21 to 2022/23: 5–7% volume growth and EBIT above volume growth in local currencies, barring any major unforeseeable events.



#### Letter to Shareholders

#### Dear Shareholders,

We continued our strong growth trajectory in the first half of the fiscal year 2021/22, well ahead of the underlying chocolate confectionery market. We report a strong performance across the board, in particular in chocolate, delivering strong volumes, solid profitability and continued good cash generation, even though the market environment remained volatile due to continued ripple effects of COVID-19 in some Regions, and the war in Ukraine.

We are profoundly touched by the images of people having to leave behind their homes, families, and friends due to the military attack on Ukraine. Many of our colleagues have family and friends in Ukraine, and their stories are hitting very hard. Our company and many of our colleagues are supporting organizations addressing the humanitarian needs of all people affected by the conflict, inside and outside of Ukraine. We are deeply heartened by the way our colleagues across the globe have come together to support those in need.

#### Strong sales volume growth, led by outstanding chocolate performance

In the first six months of the fiscal year, which ended on February 28, 2022, we grew our sales volume strongly by +8.7%. Although achieved on a low comparison base, this result is well ahead of our pre-COVID-19 volume in fiscal year 2018/19. Excluding the firsttime consolidation of Europe Chocolate Company (ECC) as of September 2021, organic volume growth in the period under review was +7.9%. Our sales volume in the chocolate business grew by an outstanding +9.9%, clearly outpacing the underlying global chocolate confectionery market (+2.0% according to Nielsen). Our strong growth was supported by all Regions and key growth drivers: Outsourcing (+7.3%), Emerging Markets (+8.7%), Gourmet & Specialties (+29.5%). Global Cocoa volume grew +4.0%.

Sales revenue amounted to CHF 4,030.3 million, up +16.5% in local currencies (+15.8%) in CHF). This increase was impacted by the overall inflationary environment, which we manage through our proven cost-plus pricing model for the majority of the business.

#### Solid profitability and continued good cash generation

Operating profit (EBIT) recurring amounted to CHF 318.1 million, an increase of +8.0% in local currencies (+7.2% in CHF), despite being affected by an impairment of financial assets in Russia. EBIT recurring excluded the recovery of indirect tax credits for prior fiscal periods, due to a recent decision by the Brazilian Supreme Court applicable to all taxpayers, which had a positive impact of CHF +12.8 million. As a result, reported EBIT amounted to CHF 330.9 million, up +12.3% in local currencies (+11.5% in CHF). Recurring EBIT per tonne was fairly stable at CHF 273, reflecting the strength of the cost-plus model. Net profit for the period recurring amounted to CHF 212.1 million, which corresponds to an increase of +3.6% in local currencies (+3.1% in CHF). Free cash flow continued to strengthen in the six months under review. The adjusted Free cash flow amounted to a strong CHF 167.0 million (February 28, 2021: CHF 162.9 million).

#### Strategic milestones

Expansion: In March 2022, we completed the expansion of our chocolate factory in Campbellfield, Australia, which we acquired in 2020. The new factory lines significantly enhance the total production capacity of the factory and its range of offerings, allowing for our first liquid chocolate deliveries in Australia. This expansion meets the increasing demand for high-quality chocolate in Australia, which has the highest per capita consumption in the Region Asia Pacific (5.1 kg per year; source: Euromonitor), and is in line with our approach to locate production close to our customers.



#### Letter to Shareholders

In early April 2022, we announced the extension of our strategic supply agreement from 2012 with Grupo Bimbo, the world's largest baked goods company. Under the new global long-term agreement, we will continue to supply chocolate and compounds to Grupo Bimbo in Mexico, several countries in Central America, the US, Canada and Uruguay.

Innovation: In February 2022, we launched Callebaut NXT, a range of dark and milky tasting chocolates for chefs and artisans made from 100% plant-based ingredients. Callebaut NXT is produced in Norderstedt, Germany, our first fully dairy-free facility dedicated to supplying at scale chocolate guaranteed to be free of detectable traces of dairy. In parallel, we launched the NXT online platform, which offers artisans inspiration and recipes for premium plant-based chocolate delights.

In March 2022, two of our recent innovations made it to the finals at the World Food Innovation Awards 2022: Elix, the first nutraceutical fruit drink, and Cacao Barry's Evocao<sup>TM</sup> WholeFruit chocolate, a unique chocolate made from 100% pure cacaofruit. Both nominations are testimony to our innovation strength and leadership on trends. In the end, Evocao<sup>TM</sup> brought home the trophy for 'Best Artisan Product'.

Cost leadership: As part of our strategy to continuously improve our operational efficiency and to better balance production capacity and demand in the UK, we have started in March 2022 a consultation process on the potential closure of our chocolate factory in Moreton, UK. This would allow us to continue to invest in the modernization of our factory footprint in the UK.

Sustainability: In February 2022, we were pleased to announce that more than 50,000 native trees have been planted under our long-term reforestation project in the Agbo 2 Forest in Côte d'Ivoire since mid-2021. Together with farmer communities and other external stakeholders, we aim to restore this forest, herewith protecting one of the world's most biodiverse and fragile ecosystems and supporting cocoa farmer livelihoods. We will continue to scale over the next three years to reach the objective of planting 150,000 trees on 300 hectares. This reforestation activity comes on top of the almost 2.7 million cocoa seedlings and almost 2 million non-cocoa trees we distributed in the previous fiscal year.

We also continued to expand our sustainable energy sources for our facilities. In March 2022, our factory in Port Klang, Malaysia, was equipped with more than 4,700 solar panels, reducing CO<sub>2</sub>e emissions by 1,500 tonnes per year. Already 26 out of our 64 factories are exclusively powered by renewable electricity.

#### Outlook

Our strong team, our global footprint and our cost-plus model make us confident that we can deliver on our mid-term guidance in a continued volatile market environment.

We would like to thank our employees for their passion and dedication. We are also grateful for the continued close cooperation with our suppliers and customers. And we thank you, our shareholders, for your continued trust, confidence and willingness to be part of our journey.

April 13, 2022

Patrick De Maeseneire

Chairman of the Board

Peter Boone

Chief Executive Officer

Duck De Mosseneire

#### Letter to Shareholders

#### **Letter to Shareholders**



Chairman of the Board Patrick De Maeseneire and CEO Peter Boone.

"Creating long-term value for all our stakeholders has always been at the heart of how we do business at Barry Callebaut. This holds true now more than ever."

Patrick De Maeseneire, Chairman of the Board

"We continue our strong growth trajectory, accelerating up the value ladder, powered by our innovative, cost-efficient and sustainable solutions."

Peter Boone, CEO

## Key Figures (unaudited)<sup>1</sup>

#### Consolidated Income Statement

for the 6-month period ended February 28,				2022	2021
		Change ir	n %		
		in local currencies	in CHF		
Sales volume	Tonnes		8.7%	1,164,749	1,071,603
Sales revenue	CHF m	16.5%	15.8%	4,030.3	3,481.5
Gross profit	CHF m	7.2%	6.5%	606.4	569.2
EBITDA (recurring) <sup>2</sup>	CHF m	7.6%	6.9%	433.7	405.8
Operating profit (EBIT)	CHF m	12.3%	11.5%	330.9	296.7
Operating profit (EBIT, recurring) <sup>2</sup>	CHF m	8.0%	7.2%	318.1	296.7
EBIT (recurring) <sup>2</sup> per tonne	CHF	(0.7%)	(1.4%)	273.1	276.9
Net profit for the period	CHF m	9.7%	9.3%	224.8	205.7
Net profit for the period (recurring) <sup>2</sup>	CHF m	3.6%	3.1%	212.1	205.7
Free cash flow	CHF m			(132.6)	(183.4)
Adjusted Free cash flow <sup>3</sup>	CHF m			167.0	162.9
Consolidated Balance Sheet					
as of February 28,			Change in %	2022	2021
Net working capital	CHF m		1.2%	1,598.8	1,579.1
Non-current assets	CHF m		0.4%	2,934.1	2,921.4
Total assets	CHF m		(0.1%)	7,428.4	7,434.5
Net debt	CHF m		(9.0%)	1,594.3	1,752.9
Adjusted Net debt⁴	CHF m		(15.2%)	561.1	661.6
Shareholders' equity	CHF m		8.8%	2,696.2	2,477.8
Shares					
for the 6-month period ended February 28,			Change in %	2022	2021
Share price at the end of the period	CHF		7.7%	2,120	1,968
EBIT (recurring) per share	CHF		7.2%	58.0	54.1
Basic earnings per share	CHF		9.4%	41.0	37.5
Cash earnings per share	CHF			(24.2)	(33.4)
Other					
as of February 28,				2022	2021
Employees				12 200	43.545
Employees				13,289	12,545

Financial performance measures, not defined by IFRS, are defined in the Annual Report 2020/21 on page 182.

EBITDA and Operating profit (EBIT) recurring excluded CHF +12.8 million and Net profit for the period recurring excluded CHF +12.7 million for the recovery of indirect tax credits for prior fiscal periods related to a recent decision by the Brazilian Supreme Court applicable to all taxpayers.

Adjusted Free cash flow is adjusted for the cash flow impact of cocoa bean inventories regarded by the Group as readily marketable inventories.

Net debt adjusted for cocoa bean inventories regarded by the Group as readily marketable inventories (February 2022: CHF 1,033.2 million, February 2021: CHF 1,091.3 million).



## **Key Figures (unaudited)**

#### By Region

for the 6-month period ended February 28,				2022	2021
		Change in %			
		in local currencies	in CHF		
EMEA					
Sales volume	Tonnes		11.6%	537,542	481,862
Sales revenue	CHF m	17.0%	14.0%	1,705.9	1,496.0
EBITDA	CHF m	9.9%	7.3%	233.9	218.0
Operating profit (EBIT)	CHF m	10.5%	7.8%	192.2	178.3
Americas					
Sales volume	Tonnes		6.3%	318,133	299,253
Sales revenue	CHF m	15.2%	17.4%	1,022.1	870.7
EBITDA	CHF m	14.3%	16.8%	134.6	115.3
Operating profit (EBIT)	CHF m	16.6%	19.1%	106.9	89.7
Operating profit (EBIT, recurring) <sup>1</sup>	CHF m	14.0%	16.5%	104.5	89.7
Asia Pacific					
Sales volume	Tonnes		13.7%	81,123	71,335
Sales revenue	CHF m	23.4%	24.3%	274.7	221.1
EBITDA	CHF m	9.6%	10.6%	38.8	35.1
Operating profit (EBIT)	CHF m	7.9%	8.9%	30.8	28.2
Global Cocoa					
Sales volume	Tonnes		4.0%	227,951	219,153
Sales revenue	CHF m	15.1%	15.0%	1,027.6	893.7
EBITDA	CHF m	4.5%	4.3%	85.7	82.1
Operating profit (EBIT)	CHF m	5.1%	5.2%	50.2	47.7
Operating profit (EBIT, recurring) <sup>1</sup>	CHF m	(16.5%)	(16.7%)	39.8	47.7
By Product Group					
for the 6-month period ended February 28,				2022	2021
Testidaty 26,		Change in %	5		
		in local currencies	in CHF		
Sales volume					
Cocoa Products	Tonnes		4.0%	227,951	219,153
Food Manufacturers Products	Tonnes		6.7%	780,504	731,780
Gourmet & Specialties Products	Tonnes		29.5%	156,294	120,670
Sales revenue					
Cocoa Products	CHF m	15.1%	15.0%	1,027.6	893.7
Food Manufacturers Products	CHF m	12.5%	11.7%	2,282.8	2,043.3
Gourmet & Specialties Products	CHF m	33.6%	32.2%	719.9	544.5

<sup>1</sup> Operating profit (EBIT) recurring excluded CHF +2.4 million in Region Americas and CHF +10.4 million in Global Cocoa for the recovery of indirect tax credits for prior fiscal periods related to a recent decision by the Brazilian Supreme Court applicable to all taxpayers.



#### Financial review

# Strong volume, solid profitability and continued good cash generation

Half-Year Results, Fiscal Year 2021/22

#### **Consolidated Income Statement**

#### Outstanding chocolate performance, overall solid profitability

Sales volume grew strongly by +8.7% to 1,164,749 tonnes in the first six months of fiscal year 2021/22. Although achieved on a low comparison base, the result is well ahead of the Group's pre-COVID-19 volume in fiscal year 2018/19<sup>1</sup>. Excluding the first-time consolidation of Europe Chocolate Company (ECC) as of September 1, 2021, organic volume growth in the period under review was +7.9%. Sales volume was driven by outstanding performance in the chocolate business, which grew by +9.9%, clearly outpacing the underlying global chocolate confectionery market (+2.0%)<sup>2</sup>. The growth was broad-based: Region EMEA (+11.6%), Region Asia Pacific (+13.7%) and Region Americas (+6.3%). All key growth drivers contributed to these strong results: Gourmet & Specialties (+29.5%), Emerging Markets (+8.7%) and Outsourcing (+7.3%). Sales volume in Global Cocoa increased by +4.0% to 227,951 tonnes.

Sales revenue amounted to CHF 4,030.3 million, up +16.5% in local currencies (+15.8% in CHF). The increase was impacted by the overall inflationary environment, which Barry Callebaut manages through its cost-plus pricing model for the majority of its business.

Gross profit amounted to CHF 606.4 million, an increase of +7.2% in local currencies (+6.5% in CHF), growing overall in line with volume. The positive volume and mix effect was reduced through the negative impact of the cocoa business and the impairment of financial assets in Russia.

Marketing and sales expenses increased by +8.2% in CHF and amounted to CHF 69.4 million. The growth was in line with sales volume reflecting a further recovery of business activity.

**General and administration expenses** amounted to CHF 213.3 million, up by +5.9% in CHF. The increase was lower than volume growth which was attributed to sound cost management.

Other income amounted to CHF 17.2 million compared to CHF 1.9 million in the prior-year period. The increase in income is due to the recovery of indirect tax credits for prior fiscal periods related to a recent decision by the Brazilian Supreme Court applicable

Sales volume in the first six months of 2018/19: 1,046,695 tonnes.

Source: Nielsen. The volume growth – excluding e-commerce – for the period September 2021 to January/February 2022. Data subject to adjustment to match Barry Callebaut's reporting period. Nielsen data only partially reflects the out-of-home and impulse consumption.

#### Financial review

to all taxpayers (CHF 12.8 million). Other expense increased to CHF 9.9 million from CHF 8.8 million. This position included impairment charges, restructuring costs and claims and litigation costs to the extent not covered by insurance.

Operating profit (EBIT) recurring amounted to CHF 318.1 million, despite being affected by the aforementioned impairment of financial assets, leading to an increase of +8.0% in local currencies (+7.2% in CHF) compared to prior-year period. The recurring EBIT excluded the recovery of indirect tax credits for prior fiscal periods related to the aforementioned decision by the Brazilian Supreme Court had a positive impact of CHF 12.8 million. On a reported basis, Operating profit (EBIT) amounted to CHF 330.9 million, up +12.3% in local currencies (+11.5% in CHF). The recurring EBIT per tonne was fairly stable at CHF 273, compared to prior-year period EBIT per tonne (CHF 277), reflecting the strength of the cost-plus model.

Finance income increased to CHF 4.1 million from CHF 1.5 million as a result of higher benchmark interest rates as well as non-recurring finance income in Brazil due to the aforementioned Supreme Court decision.

Finance expense increased to CHF 63.0 million from CHF 49.4 million as a result of higher benchmark interest rates – which also drive higher interest rate differentials embedded in foreign currency forwards - as well as impairments on cash held in emerging markets, mainly in Russia, as of February 28, 2022.

Income tax expense increased to CHF 47.1 million from CHF 43.3 million in the prior-year period. This corresponds to an effective tax rate of 17.3% (prior-year period: 17.4%).

Net profit for the period recurring amounted to CHF 212.1 million, up +3.6% in local currencies (+3.1% in CHF) compared to prior-year period. The recurring Net profit excludes the recovery of indirect tax credits for prior fiscal periods related to the aforementioned decision by the Brazilian Supreme Court which had a positive impact of CHF +12.7 million. On a reported basis, Net profit amounted to CHF 224.8 million increasing +9.7% in local currencies (+9.3% in CHF). The increase was driven by higher Operating profit (EBIT), which was partially offset by higher net financing costs and higher income tax expense.

#### Consolidated Balance Sheet and financing structure

#### Continued good working capital management and Net debt reduction

Net working capital of CHF 1,598.8 million slightly increased compared to CHF 1,579.1 million in prior-year period. The increase was well below the Group's volume growth, thanks to overall good working capital management. Receivables increased on the back of strong business momentum and inventories were higher to ensure product availability amidst the global supply chain constraints. These were largely offset by higher payables. Cocoa bean inventories, which the Group regards as readily marketable inventories (RMI), amounted to CHF 1,033.2 million compared to CHF 1,091.3 million in the prior-year period (August 31, 2021: CHF 733.9 million).

Net debt decreased to CHF 1,594.3 million from CHF 1,752.9 million in the prior-year period driven by the Group's continued good cash generation for the period under review. Taking into consideration the cocoa bean inventories as readily marketable inventories (RMI), the adjusted Net debt decreased to CHF 561.1 million compared to CHF 661.6 million in the prior-year period.

Total assets of CHF 7,428.4 million were largely in line with CHF 7,434.5 million in the prior-year period.



#### Financial review

Total equity attributable to the shareholders of the parent company increased to CHF 2,696.2 million from CHF 2,477.8 million in the prior-year period and CHF 2,682.9 million on August 31, 2021. The increase versus both prior periods is mainly attributable to the higher Net profit for the period, partly offset by the dividend payout and currency translation effects. The latter had a negative effect of CHF -63.5 million compared to February 28, 2021, due to the strengthening of the Swiss franc versus most local reporting currencies.

#### Consolidated Cash Flow Statement

#### Continued good cash generation

Net cash flow from operating activities slightly improved to CHF -42.5 million compared to CHF -44.9 million in the prior-year period, attributable to sound working capital management and higher Net profit for the period.

Net cash flow from investing activities was CHF-112.2 million compared to CHF –139.4 million in the prior-year period. It mainly included the Group's lower investments in property, plant and equipment and intangibles amounting to CHF -103.7 million cash outflow, and the payment of CHF -22.0 million for the acquisition of ECC.

As a result, Free cash flow generation continued to improve in the first six months under review and amounted to CHF-132.6 million compared to CHF-183.4 million in the prior-year period. The Group's Free cash flow exhibits seasonality due to significant cocoa bean purchases during the main cocoa crop harvest that typically occurs in the first half of the fiscal year. Adjusted for the effect of cocoa beans considered as readily marketable inventories (RMI), the adjusted Free cash flow was slightly higher than the prior-year period and amounted to a strong CHF 167.0 million (February 28, 2021: CHF 162.9 million).

Net cash flow from financing activities amounted to an outflow of CHF -312.9 million compared to an outflow of CHF -437.0 million in the prior-year period. In the period under review, this consisted mainly of the prepayment of floating-rated long-term Schuldscheindarlehen debt for an amount of CHF -131.0 million, and the dividend payment of CHF -153.5 million.



#### Consolidated Income Statement (unaudited)

for the 6-month period ended February 28,	2022	2021
in thousands of CHF		
Revenue from sales and services	4,030,284	3,481,452
Cost of goods sold	(3,423,912)	(2,912,214)
Gross profit	606,372	569,238
Marketing and sales expenses	(69,435)	(64,196)
General and administration expenses	(213,285)	(201,409)
Other income	17,184	1,885
Other expense	(9,925)	(8,772)
Operating profit (EBIT)	330,911	296,746
Finance income	4,052	1,532
Finance expense	(63,039)	(49,373)
Profit before income tax	271,924	248,905
Income tax expense	(47,093)	(43,251)
Net profit for the period	224,831	205,654
of which attributable to:		
shareholders of Barry Callebaut AG	224,931	205,671
non-controlling interests	(100)	(17)
Earnings per share		
Basic earnings per share (CHF)	41.04	37.51
Diluted earnings per share (CHF)	40.94	37.33



#### Consolidated Statement of Comprehensive Income (unaudited)

for the 6-month period ended February 28,	2022	2021
in thousands of CHF		
Net profit for the period	224,831	205,654
	(55,007)	
Currency translation adjustments	(65,997)	38,792
Cash flow hedges	4,046	6,739
Tax effect on cash flow hedges	(1,102)	(2,721)
Items that may be reclassified subsequently to the income statement	(63,053)	42,810
Remeasurement of defined benefit plans	14,547	(7,359)
Tax effect on remeasurement of defined benefit plans	(3,647)	1,666
Items that will never be reclassified to the income statement	10,900	(5,693)
Other comprehensive income for the period, net of tax	(52,153)	37,117
Total comprehensive income for the period	172,678	242,771
of which attributable to:		
shareholders of Barry Callebaut AG	172,859	242,741
non-controlling interests	(181)	30



#### Consolidated Balance Sheet (unaudited)

#### Assets

Assets			
as of	Feb 28, 2022	Aug 31, 2021	Feb 28, 2021
in thousands of CHF			
Current assets			
Cash and cash equivalents	731,090	1,095,831	868,463
Short-term deposits	1,481	1,467	1,527
Trade receivables and other current assets	927,079	759,951	770,475
Inventories	2,520,600	2,043,333	2,301,860
Income tax receivables	75,758	74,854	55,494
Derivative financial assets	238,301	290,642	515,289
Total current assets	4,494,309	4,266,078	4,513,108
·			
Non-current assets	4.520.464	1 604 705	4.576.045
Property, plant and equipment	1,529,164	1,604,705	1,576,915
Right-of-use assets	255,619	259,928	205,854
Intangible assets	1,012,753	995,483	993,646
Employee benefit assets	16,373	15,056	14,623
Deferred tax assets	77,602	77,172	92,652
Other non-current assets	42,544	25,596	37,697
Total non-current assets	2,934,055	2,977,940	2,921,387
Total assets	7,428,364	7,244,018	7,434,495
Linkilisting and another			
Liabilities and equity			- 1 - 2 - 2 - 2 - 2
as of	Feb 28, 2022	Aug 31, 2021	Feb 28, 2021
in thousands of CHF			
Current liabilities			
Bank overdrafts	198,623	63,564	186,362
Short-term debt	107,861	119,427	180,679
Short-term lease liabilities	40,808	41,075	38,950
Trade payables and other current liabilities	1,624,010	1,433,470	1,390,093
Income tax liabilities	136,812	115,351	120,962
Derivative financial liabilities	371,503	350,911	541,028
Provisions	29,687	31,154	16,087
Total current liabilities	2,509,304	2,154,952	2,474,161
Non-current liabilities	1,758,297	1,930,054	2,047,702
Long-term debt Long-term lease liabilities	221,286	224,464	169,148
<u> </u>	122,442		
Employee benefit liabilities Provisions	10,046	138,333 8,709	158,252 6,880
Deferred tax liabilities	92,761	86,298	81,315
Other non-current liabilities	15,848	15,991	17,456
Total non-current liabilities	2,220,680	2,403,849	2,480,753
Total liabilities	4,729,984	4,558,801	4,954,914
Equity			
Share capital	110	110	110
Retained earnings and other reserves	2,696,091	2,682,747	2,477,671
Total equity attributable to the shareholders of Barry Callebaut AG	2,696,201	2,682,857	2,477,781
Non-controlling interests	2,179	2,360	1,800
Total equity	2,698,380	2,685,217	2,479,581
Total liabilities and equity	7,428,364	7,244,018	7,434,495
Total navinces and equity	7,420,304	1,244,010	7,404,400



#### Consolidated Statement of Cash Flows (unaudited)

#### Cash flows from operating activities

cush noves from operating activities		
for the 6-month period ended February 28,	2022	2021
in thousands of CHF		
Net profit for the period	224,831	205,654
Income tax expense	47,093	43,251
Depreciation, amortization and impairment	115,662	110,322
Interest expense	47,881	45,081
Loss on sale of property, plant and equipment, net	1,190	95
Decrease of employee benefit liabilities	(1,500)	(6,337)
Equity-settled share-based payments	7,180	7,330
Change in working capital:	(394,589)	(406,784)
Inventories cocoa beans	(299,640)	(346,330)
Inventories other	(116,355)	(77,755)
Write down of inventories	17,682	20,886
Inventory fair value adjustment	(38,023)	38,664
Derivative financial assets/liabilities	76,515	(132,436)
Trade receivables and other current assets	(204,826)	(139,389)
Trade payables and other current liabilities	170,058	229,576
Provisions less payments	338	(188)
Other non-cash-effective items	(22,936)	15,226
Cash generated from operating activities	25,150	13,650
Interest paid	(42,886)	(36,686)
Income taxes paid	(24,718)	(21,870)
Net cash used in operating activities	(42,454)	(44,906)



Cash flows from i	nvesting	activities
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Cash flows from investing activities		
for the 6-month period ended February 28,	2022	2021
in thousands of CHF		
Purchase of property, plant and equipment	(89,417)	(125,703)
Proceeds from sale of property, plant and equipment	1,046	2,573
Purchase of intangible assets	(14,326)	(20,447)
Proceeds from sale of intangible assets	31	2
Acquisition of subsidiaries/businesses net of cash acquired	(21,998)	(903)
Disposal of investments in associates	354	
Purchase of short-term deposits	(400)	(16)
Proceeds from sale of short-term deposits	-	4,985
Sale/(purchase) of other non-current assets	1,491	(1,214)
Receipt of government grants	7,231	
Interest received	3,820	1,328
Net cash used in investing activities	(112,168)	(139,395)
Cook flows from financia a stivitica		
Cash flows from financing activities		
for the 6-month period ended February 28,	2022	2021
in thousands of CHF		
Proceeds from the issue of short-term debt	8,006	12,233
Repayment of short-term debt	(11,600)	(299,694)
Proceeds from the issue of long-term debt	11,975	15
Repayment of long-term debt	(133,753)	(168)
Payment of lease liabilities	(22,213)	(18,707)
Dividend paid to shareholders of Barry Callebaut AG	(153,467)	(120,711)
Purchase of treasury shares	(11,875)	(9,955)
Net cash used in financing activities	(312,927)	(436,987)
Effect of exchange rate changes on cash and cash equivalents	(32,251)	21,016
Net decrease in cash and cash equivalents	(499,800)	(600,272)
Cash and cash equivalents at the beginning of the period	1,032,267	1,282,373
Cash and cash equivalents at the end of the period	532,467	682,101
Net decrease in cash and cash equivalents	(499,800)	(600,272)
Cash and cash equivalents	731,090	868,463
Bank overdrafts	(198,623)	(186,362)
Cash and cash equivalents as defined for the cash flow statement	532,467	682,101



#### Consolidated Statement of Changes in Equity (unaudited)

		•	•					
Attributable to the shareholders of Barry Callebaut AG	Share capital	Treasury shares	Retained earnings	Hedging reserves	Cumulative translation adjustment	Total <sup>1</sup>	Non- controlling interests	Total equity
in thousands of CHF								
as of September 1, 2020	110	(23,305)	3,276,043	(17,734)	(881,617)	2,353,497	1,770	2,355,267
Currency translation adjustments					38,745	38,745	47	38,792
Effect of cash flow hedges	_			6,739	_	6,739	_	6,739
Tax effect on cash flow hedges	_			(2,721)	_	(2,721)	_	(2,721)
Items that may be reclassified subsequently to the income statement		_	_	4,018	38,745	42,763	47	42,810
Remeasurement of defined benefit plans	_	_	(7,359)		_	(7,359)	_	(7,359)
Tax effect on remeasurement of defined benefit plans		_	1,666		_	1,666	_	1,666
Items that will never be reclassified to the income statement		_	(5,693)			(5,693)	_	(5,693)
Other comprehensive income, net of tax			(5,693)	4,018	38,745	37,070	47	37,117
Net profit for the period			205,671			205,671	(17)	205,654
Total comprehensive income for the period			199,978	4,018	38,745	242,741	30	242,771
Hedge reserve transferred to initial carry- ing amount of the hedged item		_		4,882	_	4,882	_	4,882
Dividend to shareholders			(120,715)			(120,715)		(120,715)
Purchase of treasury shares		(9,955)			<u> </u>	(9,955)		(9,955)
Equity-settled share-based payments		19,997	(12,667)			7,330		7,330
Total contributions and distributions		10,042	(133,382)			(123,340)		(123,340)
as of February 28, 2021	110	(13,263)	3,342,639	(8,834)	(842,872)	2,477,781	1,800	2,479,581
as of September 1, 2021	110	(15,594)	3,538,158	282	(840,099)	2,682,857	2,360	2,685,217
Currency translation adjustments				338	(66,254)	(65,916)	(81)	(65,997)
Effect of cash flow hedges	_			4,046	_	4,046	_	4,046
Tax effect on cash flow hedges				(1,102)		(1,102)	_	(1,102)
Items that may be reclassified subsequently to the income statement	_	_	_	3,282	(66,254)	(62,972)	(81)	(63,053)
Remeasurement of defined benefit plans	_	_	14,547	_	_	14,547	_	14,547
Tax effect on remeasurement of defined benefit plans	_	_	(3,647)	_	_	(3,647)	_	(3,647)
Items that will never be reclassified to the income statement	_	_	10,900	-	_	10,900	-	10,900
Other comprehensive income, net of tax			10,900	3,282	(66,254)	(52,072)	(81)	(52,153)
Net profit for the period			224,931			224,931	(100)	224,831
Total comprehensive income for the period			235,831	3,282	(66,254)	172,859	(181)	172,678
Hedge reserve transferred to initial carrying amount of the hedged item				(1,353)	_	(1,353)	_	(1,353)
Dividend to shareholders			(153,467)		_	(153,467)		(153,467)
Purchase of treasury shares		(11,875)				(11,875)		(11,875)
Equity-settled share-based payments		10,141	(2,961)			7,180		7,180
Total contributions and distributions		(1,734)	(156,428)			(158,162)		(158,162)
as of February 28, 2022	110	(17,328)	3,617,561	2,211	(906,353)	2,696,201	2,179	2,698,380

<sup>1</sup> Attributable to the shareholders of Barry Callebaut AG.



#### **Basis of Preparation**

#### A. Organization and business activity

Barry Callebaut AG (the "Company") has its head office in Zurich, Switzerland, at Hardturmstrasse 181. Barry Callebaut AG is registered in Switzerland and has been listed on the SIX Swiss Exchange (BARN, ISIN Number: CH0009002962) since 1998. These condensed unaudited Consolidated Interim Financial Statements comprise the Company and its subsidiaries (together referred to as the "Group").

The Group is the world's leading manufacturer of high-quality chocolate and cocoa products – from sourcing and processing cocoa beans to producing the finest chocolates, including chocolate fillings, decorations and compounds.

These condensed unaudited Consolidated Interim Financial Statements were approved for issue by the Board of Directors on April 11, 2022.

#### B. Basis of presentation and accounting policies

The condensed Consolidated Interim Financial Statements have been prepared in accordance with IAS 34 – Interim Financial Reporting. They do not include all of the information required for a complete set of IFRS financial statements. However, selected explanatory notes are included to explain events and transactions that are significant to an understanding of the changes in the Group's financial positions and performance since the last annual Consolidated Financial Statements.

Due to rounding, the figures presented in the tables may not add up precisely to the totals provided.

The accounting policies applied in these condensed Consolidated Interim Financial Statements correspond to those pertaining to the most recent annual Consolidated Financial Statements for the fiscal year 2020/21.

#### C. Use of judgment and estimates

The preparation of condensed Consolidated Interim Financial Statements requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Following the outbreak of war in Ukraine, the Group assessed potential impacts on the valuation of its assets in the region. As a result, certain financial assets were impaired in light of increased counterparty credit risk in Russia. The Group will continue to monitor developments in the region and any potential triggers for impairment of its assets.

In the reporting period, the Group has not made any other significant changes to its judgments, estimates or assumptions established in preparation of the most recent annual Consolidated Financial Statements for the fiscal year 2020/21.

#### D. Amendments to IFRS/IAS

A number of standards have been amended. Some of these amendments are effective for this fiscal year, but did not have a material impact on the Group's Consolidated Interim Financial Statements.



#### 1 Segment information

#### Financial information by reportable segments

for the 6-month period ended February 28, 2022							
in thousands of CHF	EMEA	Americas	Asia Pacific	Global Cocoa	Total segments	Corporate	Group
Revenues from external customers	1,705,906	1,022,108	274,707	1,027,563	4,030,284	-	4,030,284
Operating profit (EBIT)	192,205	106,912	30,772	50,181	380,070	(49,159)	330,911
for the 6-month period ended February 28, 2021							
in thousands of CHF	EMEA	Americas	Asia Pacific	Global Cocoa	Total segments	Corporate	Group
Revenues from external customers	1,496,014	870,674	221,093	893,671	3,481,452		3,481,452
Operating profit (EBIT)	178,283	89,736	28,249	47,719	343,987	(47,241)	296,746

## Segment Information by Product Group

for the 6-month period ended February 28,	2022	2021
in thousands of CHF		
Cocoa Products	1,027,563	893,671
Food Manufacturers	2,282,853	2,043,356
Gourmet & Specialties	719,868	544,425
Revenues from external customers	4,030,284	3,481,452

#### 2 Acquisitions

#### Acquisition in 2021/22

ECC Group

On June 24, 2021, Barry Callebaut announced the acquisition of two related companies, Europe Chocolate Company NV, a privately owned manufacturer of chocolate specialties and decorations and Flanders Quality Machines NV, a privately owned manufacturer of machinery for chocolate specialties and decorations. The companies began manufacturing specialty chocolate ingredients in 1993 in Malle, Belgium. The transaction was successfully closed on September 1, 2021, and the Group acquired 100% of outstanding shares of the two companies.

This strategic acquisition expanded the Group's value-adding specialties capabilities, allowing Barry Callebaut to cater to the increasing demand for highly customized specialty chocolate and decorations and expanded its specialized chocolate molding capabilities by allowing the Group to offer tailor-made solutions thanks to the advanced in-house developed technology.

The preliminary fair value of the purchase consideration amounts to CHF 39.2 million, of which CHF 22.4 million paid in cash at the acquisition date. The payment was made on September 1, 2021 and was subject to customary purchase price adjustments of CHF 0.6 million, paid on November 9, 2021. The remaining CHF 16.2 million will be paid out to the previous shareholders upon the achievement of performance conditions.

The contingent consideration is included in other current liabilities as disclosed in the Note 3 - "Financial instruments", under caption "Fair value hierarchy of financial instruments". The total acquisition-related costs amounted to CHF 0.4 million, of which CHF 0.2 million were expensed and included in "Other expense" for the six-month period ended February 28, 2022 and CHF 0.2 million were already expensed in fiscal year 2020/21 also included in "Other expense".

in thousands of CHF	Feb 28, 2022
Recognized amounts of identifiable assets acquired and liabilities assumed	
Cash and cash equivalents	980
Trade receivables and other current assets and Inventories	9,402
Property, plant and equipment, Right-of-use assets, Intangible assets and other non-current assets	12,349
Trade payables and other current liabilities	(6,209)
Other non-current liabilities	(2,100)
Deferred tax liabilities	(1,749)
Total identifiable net assets	12,673
Goodwill	26,510
Total consideration at fair value	39,183
thereof:	
Cash paid	22,978
Contingent consideration	16,205

The goodwill of CHF 26.5 million arising from the acquisition is attributable to strengthening Barry Callebaut's presence in the high-growth specialties & decorations market as well as synergies and leverage achieved by the integration of the business into the Group's footprint. The goodwill has been allocated to Region EMEA and its amortization is not deductible for income tax purposes.

Since the first time consolidation as of September 1, the acquired business contributed CHF 23.2 million to Revenue from sales and services and CHF 1.0 million to net profit.



#### **Financial instruments**

#### Derivative financial assets and liabilities

The fair value measurement of some derivatives requires assumptions and management's assessment of certain market parameters. Whenever possible, fair valuation is based on market prices. If required, a valuation model which takes into consideration discounted cash flows, dealer or supplier quotes for similar instruments or recent arm's-length transactions is used. This valuation model takes into account the specific characteristics of the underlying assets or commodities such as the cost of carry, differentials for the properties and technical ratios reflecting conversion yield.

Carrying amount and fair value of each class of financial assets and liabilities are presented in the table below.

as of February 28, 2022	Financial assets measured at fair value through profit or loss	Financial assets measured at amortized cost	Financial liabilities measured at fair value through profit or loss	Financial liabilities measured at amortized cost	Total carrying amount	Fair value
in thousands of CHF						
Cash and cash equivalents		731,090			731,090	731,090
Short-term deposits		1,481			1,481	1,481
Trade receivables	88,848	490,364			579,212	579,212
Accrued income	_	19,113	_	_	19,113	19,113
Loans and other receivables	_	83,525	_	_	83,525	83,525
Other current financial assets	_	20,592	_	_	20,592	20,592
Derivative financial assets	238,301	_	_	_	238,301	238,301
Other non-current financial assets	_	4,412	_	_	4,412	4,412
Total financial assets	327,149	1,350,577			1,677,726	1,677,726
Bank overdrafts				198,623	198,623	198,623
Short-term debt				107,861	107,861	107,861
Short-term lease liabilities				40,808	40,808	40,808
Trade payables	_	_		1,106,953	1,106,953	1,106,953
Accrued expenses	_	_		143,708	143,708	143,708
Other payables		_	16,205	170,190	186,395	186,395
Derivative financial liabilities		_	371,503		371,503	371,503
Long-term debt		_		1,758,297	1,758,297	1,754,822
Long-term lease liabilities		_		221,286	221,286	221,286
Total financial liabilities			387,708	3,747,726	4,135,434	4,131,959



as of August 31, 2021	Financial assets measured at fair value through profit or loss	Financial assets measured at amortized cost	Financial liabilities measured at fair value through profit or loss	Financial liabilities measured at amortized cost	Total carrying amount	Fair value
in thousands of CHF						
Cash and cash equivalents		1,095,831			1,095,831	1,095,831
Short-term deposits	_	1,467	_	_	1,467	1,467
Trade receivables	87,145	397,829	_	_	484,974	484,974
Accrued income		32,362			32,362	32,362
Loans and other receivables		38,446			38,446	38,446
Other current financial assets		20,278			20,278	20,278
Derivative financial assets	290,642				290,642	290,642
Other non-current financial assets	_	4,247	_	_	4,247	4,247
Total financial assets	377,787	1,590,460			1,968,247	1,968,247
Bank overdrafts				63,564	63,564	63,564
Short-term debt		_	_	119,427	119,427	119,427
Short-term lease liabilities	_	_	_	41,075	41,075	41,075
Trade payables	_	_		891,208	891,208	891,208
Accrued expenses	_	_	_	134,408	134,408	134,408
Other payables				199,987	199,987	199,987
Derivative financial liabilities		_	350,911		350,911	350,911
Long-term debt		_		1,930,054	1,930,054	1,938,385
Long-term lease liabilities		_		224,464	224,464	224,464
Total financial liabilities	_	_	350,911	3,604,187	3,955,098	3,963,429



#### Fair value hierarchy of financial instruments

The fair value measurements of financial assets and liabilities are classified using a fair value hierarchy that reflects the inputs used in making the measurements.

The fair value hierarchy has the following levels:

- Level 1: The fair value is based on unadjusted, quoted prices in active markets which give the best possible objective indication for the fair value of a financial asset or liability. A market is regarded as active if quoted prices are readily and regularly available from an exchange, dealer, broker or pricing service, and those prices represent actual and regularly occurring market transactions on an arm's-length basis.
- Level 2: The estimation of the fair value is based on the results of a valuation model. The valuation model for commodity derivatives includes quoted prices in active markets, recent arm's-length transactions or dealer and supplier quotes adjusted for the specific characteristics of the underlying commodities such as the cost of carry, differentials for the properties and conversion yields. Corroborative market data is used for the valuation of foreign exchange and interest rate derivatives. If all significant inputs required to fair value an instrument are observable, the instrument is included in Level 2.
- Level 3: The valuation models used include parameters and assumptions not observable on the market.

The following table summarizes the use of levels with regard to financial assets and liabilities which are measured at fair value:

as of February 28, 2022	Level 1	Level 2	Level 3	Total
in thousands of CHF				
Trade receivables	<del>-</del>		88,848	88,848
Derivative financial assets	77,716	160,585	_	238,301
Derivative financial liabilities	138,955	232,548	_	371,503
Other payables			16,205	16,205
as of August 31, 2021	Level 1	Level 2	Level 3	Total
in thousands of CHF				
Trade receivables			87,145	87,145
Derivative financial assets	99,692	190,950	_	290,642
Derivative financial liabilities	125,818	225,093	_	350,911

The Group maintains asset-backed securitization programs for trade receivables, transferring the contractual rights to the cash flow of third-party receivables. These receivables are derecognized. Trade receivables measured at fair value are receivables dedicated to the securitization programs, but not yet remitted to the asset-purchasing company.

The value of the trade receivables measured at fair value was calculated using a discounted cash flow method based on their nominal value and discount rates (mainly representing the risk-free rate and credit risk of the counterparty) between the Group and the purchasing party.

The value of the Other payables measured at fair value was calculated using a discounted cash flow method based on the estimated highest probable outcome of payments related to the specified criteria in place (Note 2 – "Acquisitions").

There have been no transfers between the fair value hierarchy levels during the sixmonth period ended February 28, 2022 and fiscal year 2020/21, respectively.

#### Other disclosures

#### Contingencies

Barry Callebaut is not aware of any new significant litigations or other contingent liabilities compared to the most recent annual Consolidated Financial Statements for the fiscal year 2020/21.

#### Dividends

By resolution of the Annual General Meeting on December 8, 2021, the shareholders approved the proposed payment of CHF 28.00 per share, effected through a dividend payment of CHF 153.5 million out of voluntary retained earnings. Payment to the shareholders took place on January 6, 2022. The Company does not intend to pay an interim dividend.

#### Foreign currency translation

For consolidation purposes, assets and liabilities of subsidiaries reporting in currencies other than Swiss francs are translated into Swiss francs using closing rates of exchange. Income and expenses are translated at the average rates of exchange for the period. Foreign currency differences arising from the translation of foreign operations using the above method are recorded as cumulative translation adjustments in other comprehensive income.

#### Major foreign exchange rates

	Feb 28,	Feb 28, 2022		Feb 28	Feb 28, 2021	
	Closing rate	Average rate	Closing rate	Closing rate	Average rate	
BRL	0.1801	0.1689	0.1766	0.1645	0.1673	
EUR	1.0440	1.0557	1.0814	1.1046	1.0790	
GBP	1.2425	1.2483	1.2616	1.2738	1.2026	
MXN	0.0454	0.0449	0.0456	0.0432	0.0438	
RUB	0.0112	0.0124	0.0125	0.0122	0.0119	
USD	0.9274	0.9215	0.9170	0.9033	0.9017	
XOF/XAF (unit 1,000)	1.5915	1.6093	1.6486	1.6839	1.6449	

#### Subsequent events

On March 31, 2022, the Group announced the start of a consultation process on the potential closure of its chocolate factory in Moreton, UK, as part of the Group's strategy to improve operational efficiency and better balance production capacity and demand in the UK. This would allow the Group to continue to invest in the modernization of its factory footprint in the UK. An estimate of the financial effect, if the site were to close, cannot be made at this stage.

There are no further subsequent events that would require any modification to the value of the assets and liabilities or to the additional disclosures.



#### **Contacts & Financial Calendar**

#### **Contacts**

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#### **Financial calendar**

May 11, 2022 Capital Markets Day 2022, Zurich

July 20, 2022 9-Month Key Sales Figures 2021/22

November 2, 2022 Full-Year Results 2021/22

#### December 14, 2022

Annual General Meeting of Shareholders 2021/22, Zurich

#### Forward-looking statement

Certain statements in this presentation regarding the business of Barry Callebaut are of a forward-looking nature and are therefore based on management's current assumptions about future developments. Such forward-looking statements are intended to be identified by words such as 'believe, 'estimate,' 'intend,' 'may,' 'will,' 'expect,' and 'project' and similar expressions as they relate to the company. Forward-looking statements involve certain risks and uncertainties because they relate to future events. Actual results may vary materially from those targeted, expected or projected due to several factors. The principal risk factors that may negatively affect Barry Callebaut's future financial results are disclosed in more detail in the Annual Report 2020/21 and include, among others, general economic and political conditions, foreign exchange fluctuations, competitive product and pricing pressures, the effect of a pandemic/epidemic, a cyber event or a natural disaster, as well as changes in tax regimes and regulatory developments. The reader is cautioned to not unduly rely on these forwardlooking statements that are accurate only as of April 13, 2022. Barry Callebaut does not undertake to publish any update or revision of any forward-looking statements.