Business Review | Region Asia Pacific

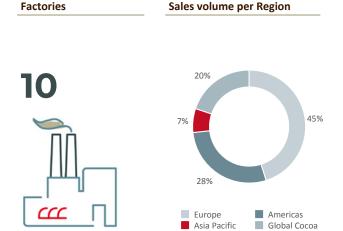
Strong growth momentum

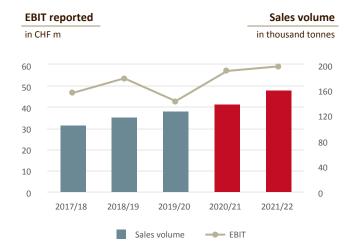
In Region Asia Pacific strong volume growth continued at +15.8% and reached 160,304 tonnes in fiscal year 2021/22, clearly outpacing the underlying chocolate confectionery market (+11.0%)¹².

Strong growth with Food Manufacturers continued in key markets such as India and China, though some markets, including Australia, still experienced ripple effects from COVID-19. Despite the challenging comparison base, the Gourmet & Specialties business continued its strong growth.

Sales revenue increased by +23.3% in local currencies (+23.4% in CHF) to CHF 547.8 million, mainly reflecting the inflationary environment.

Operating profit (EBIT) amounted to CHF 59.1 million, up +2.9% in local currencies (+3.8% in CHF). EBIT growth lagged behind volume growth, mainly due to upfront investments in growth, particularly in Australia. Nevertheless, the Region's profitability per tonne remains well ahead of the Group average.





Key Figures for Region Asia Pacific

	in local currencies	in CHF	2021/22	2020/21
Tonnes		15.8 %	160,304	138,396
CHF m	23.3 %	23.4 %	547.8	444.0
CHF m	5.3 %	6.0 %	75.6	71.4
CHF m	2.9 %	3.8 %	59.1	57.0
	CHF m	Tonnes 23.3 % CHF m 5.3 %	Tonnes 15.8 % CHF m 23.3 % 23.4 % CHF m 5.3 % 6.0 %	Tonnes 15.8 % 160,304 CHF m 23.3 % 23.4 % 547.8 CHF m 5.3 % 6.0 % 75.6

Change in %

¹²Source: Nielsen volume growth excluding e-commerce - September 2021 - August 2022, 5 countries, excluding Australia and Japan. Assuming zero growth for these two markets, adjusted market growth would be around 6% for the period.