Consensus Estimates for 1Q 2021/22

Estimates: 9 out of 10 Collected: December 2021

ESTIMATED	Sales volume (tonnes)	Sales revenue (CHF m)
Group	604,327	1,948.7
High Low	594,200 610,800	1,880.0 2,052.0
By Region		
EMEA	280,417	883.9
Americas	167,094	497.4
Asia-Pacific	38,214	124.1
Global Cocoa	119,330	457.1
By Product		
Food Manufacturer	409,502	1,158.5
Gourmet & Specialties	75,909	337.8

Note: due to rounding, numbers might not sum-up