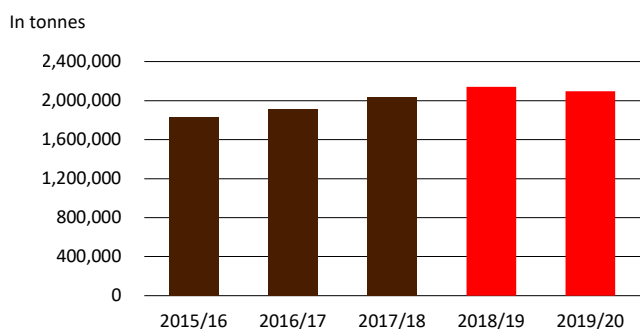


# Key figures 2019/20

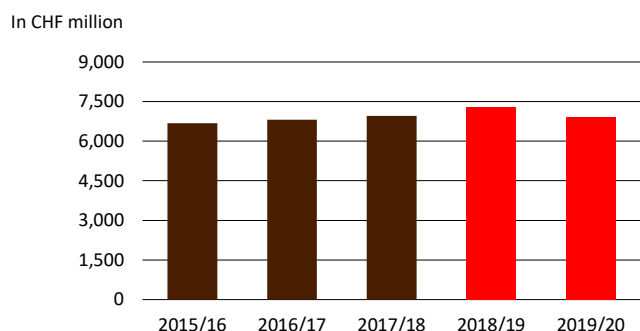
Sales volume -2.0%	EBIT recurring -13.8% <sup>1</sup> in local currencies	Net profit recurring -13.3% <sup>1</sup> in local currencies	Free cash flow	Proposed dividend 39% payout ratio
<b>2.1</b> million tonnes	<b>491.0</b> CHF million	<b>319.3</b> CHF million	<b>317</b> CHF million	<b>22.00</b> CHF per share

<sup>1</sup> Operating profit (EBIT) recurring and Net profit recurring exclude the cost of CHF -7.8 million for the closure of the Makassar, Indonesia, cocoa factory. Prior-year comparatives have been calculated on a pro-forma basis to reflect the estimated impact of IFRS 16 had it been adopted at the time.

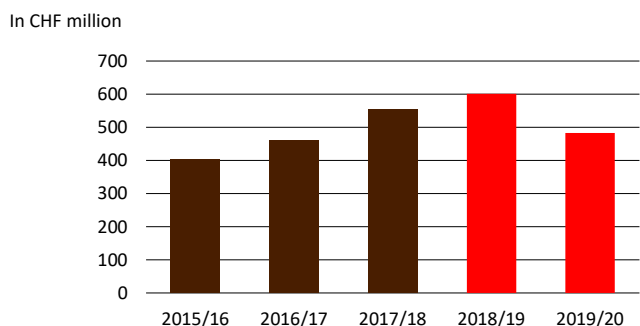
## Sales volume



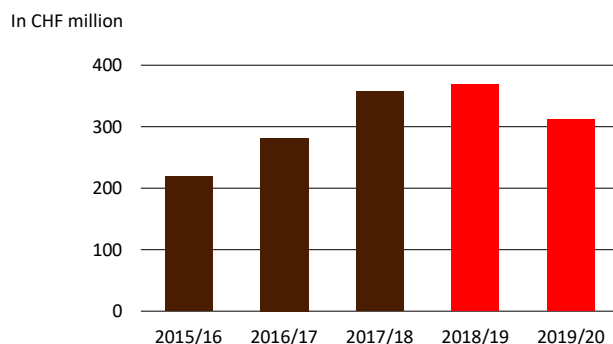
## Sales revenue



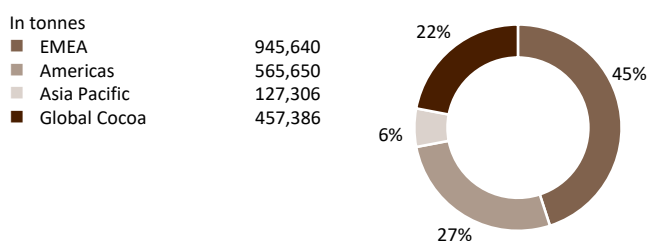
## EBIT



## Net profit for the year



## Sales volume by Region



## Sales volume by Product Group

