### News Release



# Previous Q3 restated figures due to consumer divestment

Zurich/Switzerland – June 17, 2013 – Barry Callebaut AG, the world's leading manufacturer of high-quality cocoa and chocolate products, will announce on July 4, 2013 its nine-month key sales figures of fiscal year 2012/13, ended May 31, 2013.

As announced in November 2012, Barry Callebaut completed the sale of its factory and the related business in Dijon (France) to "Chocolaterie de Bourgogne" concluding with this the final step to dispose of all its consumer activities. For comparison reasons, the Group's previous nine-month sales figures for the fiscal year 2011/12 were restated as presented in the table below, whereas the restatements mainly reflect the impact of the divestment of Dijon. The same format will be used for the presentation of the Q3 key sales figures for the fiscal year 2012/13.

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#### Barry Callebaut (www.barry-callebaut.com):

With annual sales of about CHF 4.8 billion (EUR 4.0 billion / USD 5.2 billion) in fiscal year 2011/12, Zurich-based Barry Callebaut is the world's leading manufacturer of high-quality cocoa and chocolate – from the cocoa bean to the finest chocolate product. Barry Callebaut operates out of 30 countries, runs more than 45 production facilities and employs a diverse and dedicated workforce of about 6,000 people. Barry Callebaut serves the entire food industry focusing on industrial food manufacturers, artisans and professional users of chocolate (such as chocolatiers, pastry chefs or bakers), the latter with its two global brands Callebaut® and Cacao Barry®. Barry Callebaut is the global leader in cocoa and chocolate innovations and provides a comprehensive range of services in the fields of product development, processing, training and marketing. Cost leadership is another important reason why global as well as local food manufacturers work together with Barry Callebaut. Through its Cocoa Horizons initiative and research activities, the company engages with farmers, farmer organizations and other partners to help ensure future supplies of cocoa and improve farmer livelihoods.

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#### **Contact**

for investors and financial analysts:

Evelyn Nassar Head of Investor Relations Barry Callebaut AG Phone: +41 43 204 04 23 evelyn\_nassar@barry-callebaut.com for the media:

Raphael Wermuth
Head of Media Relations
Barry Callebaut AG
Phone: +41 43 204 04 58
raphael\_wermuth@barry-callebaut.com





# News Release

Group key figures for the first 9 months of fiscal year 2012/13 – from continuing operations  $\frac{1}{2}$ 

Restated figures Q3 2012/13 due to consumer divestiture

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		in local currencies	in reporting currency	9 months up to May 31, 2013	9 months up to May 31, 2012
Group					
Sales volume	Tonnes				1,028,237
Sales revenue	CHF m				3,557.3
By Region					
Europe					
Sales volume	Tonnes				524,345
Sales revenue	CHF m				1,664.2
Americas					
Sales volume	Tonnes				263,515
Sales revenue	CHF m				809.0
Asia-Pacific					
Sales volume	Tonnes				42,514
Sales revenue	CHF m				173.0
Global Sourcing & Cocoa					
Sales volume	Tonnes				197,863
Sales revenue	CHF m				911.1
By Product Group					
Sales Volume	Tonnes				1,028,237
Cocoa Products	Tonnes				197,863
Food Manufacturers Products	Tonnes				717,309
Gourmet & Specialties Products	Tonnes				113,065
Sales Revenue	CHF m				3,557.3
Cocoa Products	CHF m				911.1
Food Manufacturers Products	CHF m				2,081.8
Gourmet & Specialties Products	CHF m				564.4