



News Release

Previous year's restated figures due to discontinuation of consumer activities

Zurich/Switzerland, October 22, 2012– Barry Callebaut AG, the world's leading manufacturer of high-quality cocoa and chocolate products, will announce on November 7, 2012 its full-year results of fiscal year 2011/12, ended August 31, 2012.

Barry Callebaut announced in September 2012, that it intends to sell its factory and the related business in Dijon (France) to "Chocolaterie de Bourgogne" concluding with this the final step to dispose of all its consumer activities – following the disposal of the Stollwerck business completed earlier in fiscal year 2011/12. The transaction will be executed upon completion of the information and consultation process with the works council.

Accordingly, the Group will present its financial figures for fiscal year 2011/12 for the continuing operations, whereas the figures in relation with the discontinued activities will be presented separately under discontinued operations in accordance with the requirements of IFRS 5. For comparison reasons, the amounts of fiscal year 2010/11 are restated as presented in the table below. The same format will also be used for the presentation of the 2011/12 financial figures.

Barry Callebaut (www.barry-callebaut.com):

With annual sales of about CHF 4.6 billion (EUR 3.6 billion/USD 5.0 billion) for fiscal year 2010/11, Zurich-based Barry Callebaut is the world's leading manufacturer of high-quality cocoa and chocolate – from the cocoa bean to the finished chocolate product. Barry Callebaut is present in 27 countries, operates around 40 production facilities and employs a diverse and dedicated workforce of about 6,000 people. Barry Callebaut serves the entire food industry focusing on industrial food manufacturers, artisans and professional users of chocolate (such as chocolatiers, pastry chefs or bakers), the latter with its two global brands Callebaut® and Cacao Barry®. Barry Callebaut is the global leader in cocoa and chocolate innovations and provides a comprehensive range of services in the fields of product development, processing, training and marketing. Cost leadership is another important reason why global as well as local food manufacturers work together with Barry Callebaut. Through its broad range of sustainability initiatives and research activities, the company works with farmers, farmer organizations and other partners to help ensure future supplies of cocoa and improve farmer livelihoods.

Contacts

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Key figures for fiscal year 2010/11

Restated amounts due to discontinuation of the consumer activities

		Change in %		12 months up to Aug 31, 2012	12 months up to Aug 31, 2011
		in local currencies	in reporting currency		
<u>Group</u>					
Sales volume	Tonnes				1'268'925
Sales revenue	CHF m				4'459.9
EBITDA	CHF m				430.3
Operating profit (EBIT)	CHF m				362.3
Net profit from continuing operations	CHF m				263.6
<u>By Region</u>					
Europe					
Sales volume	Tonnes				643'943
Sales revenue	CHF m				2'147.1
EBITDA	CHF m				270.6
Operating Profit (EBIT)	CHF m				244.7
Americas					
Sales volume	Tonnes				313'715
Sales revenue	CHF m				979.2
EBITDA	CHF m				85.3
Operating Profit (EBIT)	CHF m				71.8
Asia-Pacific					
Sales volume	Tonnes				52'397
Sales revenue	CHF m				221.9
EBITDA	CHF m				29.8
Operating Profit (EBIT)	CHF m				24.9
Global Sourcing & Cocoa					
Sales volume	Tonnes				258'870
Sales revenue	CHF m				1'111.7
EBITDA	CHF m				98.7
Operating Profit (EBIT)	CHF m				77.3
<u>By Product Group</u>					
Sales volume	Tonnes				1'268'925
Cocoa Products	Tonnes				258'870
Food Manufacturers Products	Tonnes				868'590
Gourmet & Specialties Products	Tonnes				141'465
Sales revenue	CHF m				4'459.9
Cocoa Products	CHF m				1'111.7
Food Manufacturers Products	CHF m				2'635.7
Gourmet & Specialties Products	CHF m				712.5
