



News Release

Previous half-year results restated figures due to consumer divestment

Zurich/Switzerland – March 19, 2013 – Barry Callebaut AG, the world's leading manufacturer of high-quality cocoa and chocolate products, will announce on April 8, 2013 its half-year results figures of fiscal year 2012/13, ended February 28, 2013.

As announced in November 2012, Barry Callebaut completed the sale of its factory and the related business in Dijon (France) to "Chocolaterie de Bourgogne" concluding with this the final step to dispose of all its consumer activities. For comparison reasons, the Group's previous half-year results figures for the fiscal year 2011/12 were restated as presented in the table below, whereas the restatements mainly reflect the impact of the divestment of Dijon. The same format will be used for the presentation of the half-year results figures for the fiscal year 2012/13.

Barry Callebaut (www.barry-callebaut.com):

With annual sales of about CHF 4.8 billion (EUR 4.0 billion / USD 5.2 billion) for fiscal year 2011/12, Zurich-based Barry Callebaut is the world's leading manufacturer of high-quality cocoa and chocolate – from the cocoa bean to the finest chocolate product. Barry Callebaut is present in 30 countries, operates around 45 production facilities and employs a diverse and dedicated workforce of about 6,000 people. Barry Callebaut serves the entire food industry focusing on industrial food manufacturers, artisans and professional users of chocolate (such as chocolatiers, pastry chefs or bakers), the latter with its two global brands Callebaut® and Cacao Barry®. Barry Callebaut is the global leader in cocoa and chocolate innovations and provides a comprehensive range of services in the fields of product development, processing, training and marketing. Cost leadership is another important reason why global as well as local food manufacturers work together with Barry Callebaut. Through its broad range of sustainability initiatives and research activities, the company works with farmers, farmer organizations and other partners to help ensure future supplies of cocoa and improve farmer livelihoods.

Contact

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Group key figures for the first half of fiscal year 2012/13 – Restated amounts due to discontinuation of the consumer activities

		Change in %		6 months up to Feb 28, 2013	6 months up to Feb 29, 2012
		in local currencies	in reporting currency		
Group					
Sales volume	Tonnes				691,061
Sales revenue	CHF m				2,449.6
EBITDA	CHF m				215.6
Operating profit (EBIT)	CHF m				177.6
Net profit	CHF m				125.7
Net profit (incl discontinued operations)	CHF m				90.1
By Region					
Europe					
Sales volume	Tonnes				356,888
Sales revenue	CHF m				1,151.4
EBITDA	CHF m				131.3
Operating Profit (EBIT)	CHF m				117.4
Americas					
Sales volume	Tonnes				176,446
Sales revenue	CHF m				547.4
EBITDA	CHF m				52.7
Operating profit (EBIT)	CHF m				45.1
Asia-Pacific					
Sales volume	Tonnes				27,639
Sales revenue	CHF m				116.9
EBITDA	CHF m				17.9
Operating Profit (EBIT)	CHF m				15.2
Global Sourcing & Cocoa					
Sales volume	Tonnes				130,088
Sales revenue	CHF m				633.9
EBITDA	CHF m				45.6
Operating Profit (EBIT)	CHF m				33.2
By Product Group					
Sales Volume	Tonnes				691,061
Cocoa Products	Tonnes				130,088
Food Manufacturers Products	Tonnes				482,336
Gourmet & Specialties Products	Tonnes				78,637
Sales Revenue	CHF m				2,449.6
Cocoa Products	CHF m				633.9
Food Manufacturers Products	CHF m				1,418.3
Gourmet & Specialties Products	CHF m				397.4